Jobs in Idaho

Sales Representatives of Services

What Is It?

Sell services to individuals or businesses. May describe options or resolve client problems.

What Do They Typically Do?

- Answer customers' questions about services, prices, availability, or credit terms.
- Attend sales or trade meetings or read related publications to obtain information about market conditions, business trends, regulations, or industry developments.
- Compute and compare costs of services.

Annual Income:

- Entry Level: $34,260
- Typical: $48,110
- Experienced: $71,240

Major Employers:

Construction,Information,Professional, Scientific, and Technical Services

What do I do next?

Learn about the job culture:

- Schedule at least one informational interview
- Conduct a job shadow, if possible
- Research available volunteer or intern opportunities

Prepare for training:

- Visit and call trade schools or colleges that offer a related program
- Research regional job openings at: idahoworks.gov

Explore all pathways to certification:

labor.idaho.gov/jobscape

Talk to your school counselor or advisor for more information

Get started today!

Ask about the career & technical programs at your school or nearby technical college.

Check out Idaho Digital Learning Academy for online opportunities: idahodigitallearning.org

For tips, tools, and resources to learn how your skills and interests can translate to a rewarding career, visit the Next Steps Idaho website.

www.NextSteps.Idaho.gov

Idaho Workforce Development Council

Data provided by O*NET National Resource Center, onetcenter.org and Idaho Department of Labor

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